



Shanghai office, Mainland China

## **Business Development Manager**

### **responsibility**

- Develop the SUEZ NWS Recycling and Recovery and related business in target provinces of mainland China;
- Secure and enhance the SUEZ NWS Recycling and Recovery business growth and expansion in line with the company development strategy;
- Analyze target provinces market information needed;
- Identify new business region, clients and partners;
- Present company's profile to relevant governmental organization, i.e. EPB, Park AC etc.

### **requirement**

- Bachelor's degree or above;
- No less than 5 years BD work experiences, environment protection, i.e. hazardous waste, municipal waste management or relevant industries is a plus;
- 5 years working experience in multinational company is a plus;
- Preferably, having good knowledge on SUEZ NWS Recycling and Recovery structure and business;
- Preferably, having experiences on governmental and complex business development or management;
- Fluent English speaking and writing.

### **contact**

Interested party may send us your resume to [chris-xd.chen@suez.com](mailto:chris-xd.chen@suez.com) .