



Shanghai office, Mainland China

## Sales Manager

### responsibility

- Responsible for sales, Soil Remediation Projects acquiring, maintenance of the relationship with clients and scholars in the specified region (Shanghai) ;
- Jointly draft plan of the region, improve steadily the market share, and take responsibility for the reputation and brand image in the region;
- Conduct object management, responsible for task goal implementation and execution;
- Ensure the accomplishment of sales;
- Take charge of overall control of projects in implementation, urging and coordinating resource, proactive solving problems and ensuring the successful implementation;
- Manage the project income collection.

### requirement

- Bachelor's degree or above in marketing and sales, business administration or environmental, energy related field;
- 6+ years of sales related working experience, possessing strong team management ability and excellent coordination/communication capacity;
- Familiarity with nation/state policies, remediation and environmental protection related regulations, and standards, having successful experience of marketing environment or energy related projects and possessing strong resource with local government and enterprises;
- Strong business sensitivity and negotiation ability, competent in identifying and grasp opportunities from uncertain conditions, and having excellent marketing and quick learning abilities.

### contact

Interested party may send us your resume to [chris-xd.chen@suez.com](mailto:chris-xd.chen@suez.com) .